

Account Information

Basic information about you and your account with us.

Account Name (How we would identify your account): _____

Form of Business:

Individual (Your name if different from that above): _____

Drivers License Number _____ State _____

Partnership Corporation Other: _____

Legal Name (If different from account name above): _____

Contact Information:

Business Address (Street, City, State, Zip): _____

Mailing Address (If different than business address): _____

Telephone Number: (____) _____ - _____ Fax Number: (____) _____ - _____

Texas Sales Tax Account Number: _____

If the work we will be doing for you is for resale, your business address is within the state of Texas, and you do not want us to charge you sales tax on your orders, we need your sales tax number. Please fill out, sign, and return the Pounds Certificate of Resale form (page 5) with this application for state filing requirements.

Billing Method

See the document titled *Pounds Terms and Conditions* for an explanation of account payment options.

Pounds Charge Account C.O.D. Prepaid

If you are requesting a charge account we require that the information on the next page of this form be completed and the individual(s) responsible for the account sign the personal guarantee. Charge accounts can take up to two weeks to be established. At our discretion, we may extend a temporary line of credit pending the completion of our credit check.

If you wish to pay by credit card, contact Accounts Receivable at the corporate office in Austin at 800-888-9901 to give us your credit card information.

Responsibility for Payment

I agree to pay Pounds Photographic Labs, Inc. for the products and services purchased and billed to my account, in accordance with the terms applicable to the type of account I am provided. Pounds Photographic Labs, Inc. reserves the right to change the terms of agreement at any time. Further purchases on my account after Pounds Photographic Labs, Inc. has changed the terms of agreement constitute my consent to those changes.

Signature Title Date

Section to be completed by Pounds personnel only.				
Initiator: _____	Rep: _____	MktApp: _____	Account Number: _____	Amt: _____

Credit References

You only need to provide credit references if you are applying for a Charge Account with Pounds.

Please give the names and complete addresses of 3 companies that you currently buy from on an open account. (Do not include major credit cards, oil company or department store credit cards.) By signing at the bottom of this section you are both accepting personal financial responsibility for the account and authorizing Pounds to obtain credit information from the references you give us.

1. Name _____ Account No. _____

Mailing Address: _____

Telephone Number: (____) _____ - _____ Fax Number: (____) _____ - _____

2. Name _____ Account No. _____

Mailing Address: _____

Telephone Number: (____) _____ - _____ Fax Number: (____) _____ - _____

3. Name _____ Account No. _____

Mailing Address: _____

Telephone Number: (____) _____ - _____ Fax Number: (____) _____ - _____

Credit Agreement and Guarantee

In accepting an account with Pounds Photographic Labs, Inc. (Pounds Labs) the undersigned agrees to pay all invoices by the 10th of the month following the month in which they were billed. A late charge of up to 1.5% per month may be imposed at the end of each month on any past due amounts owed. An account with unpaid past due invoices is considered delinquent and may, at Pounds Labs' discretion, have its credit privileges revoked. Pounds Labs may, from time to time, amend this agreement by sending written notice to the latest address shown in Pounds Labs' records and in compliance with applicable law.

In order to induce Pounds Labs to extend this credit, the undersigned guarantees prompt payment in full of all indebtedness incurred by the account. This is a continuing guarantee and shall remain in force until revoked in writing and delivered to the Pounds Labs corporate office (P.O. Box 141129, Austin, TX 78714-1129) but any such revocation shall affect only such indebtedness arising after receipt of such notice by Pounds Labs.

The obligation of the undersigned shall be primary and Pounds Labs shall not first be required to seek payment from any other party. This indebtedness is payable in Travis County, Texas.

Executed by the undersigned both as a company official and as an individual.

Signature

Title

Date

Printed Name

Social Security Number (SSN)

Account Questionnaire

To further assist us in processing your application, please answer the following questions.

E-Mail Address: _____

We need your e-mail address so that we can send you your account number. We will also use it to notify you about order status, announcements and other activities at Pounds that you may find to be beneficial to your business. Pounds Photographic Labs, Inc. does not share personal information about its customers with unrelated third-parties without their approval. Should you ever wish to be removed from our e-mail mailing list just contact customer service and let them know and we will delete your e-mail address from our automated mail database.

Online Password: _____

Minimum of six characters required. An account e-mail address is necessary (see above). In order to access the Customer Home section of our Web site, please provide us with a password you can remember. The Customer Home section enables you to quickly have access to order tracking, submit orders via our Pounds FTP application and more.

Internet Connection

Cable DSL Dial-up T-1 Satellite
 Other: _____

Operating System

Example: Microsoft Windows XP, 2000, ME, 98, 95, NT; Macintosh OS 8, OS 9, OS X; Linux; etc.

Camera/Negative Format

Indicate by writing the percent of use by each category.

35 mm _____ 645 _____ 6x6 _____
6x7 _____ 46 mm _____ Split 70 _____
Digital _____

Film Capture

If you capture images with film, please indicate film types you typically use.

Portra 160-NC Fuji NPS-160
 Portra 160-VC Fuji NPC-160
 Portra 400-NC Fuji NPH-400
 Portra 400-VC Fuji NPZ-800
 Portra B&W
 Other: _____

Digital Capture

If you capture digitally, please indicate the type of camera(s) you use. Example: Fuji S3, Kodak 14-N, etc.

Number of years in the photographic business: _____ Number of employees: _____

Do you operate a full-time studio?

Yes No

Do you have a storefront studio or do you operate out of your home?

Storefront Studio Operate out of home

What percentage of your livelihood is derived from your photographic business? _____

Continued on page 4.

Account Questionnaire

Continued from page 3.

What are your primary photographic assignments and how many annually?

- Weddings _____
- Seniors _____
- Proms _____
- Family Portraits _____
- Schools (Undergrads) _____
- Sports _____
- Other _____

What other professional photographic labs have you used in the past?

1. _____
2. _____
3. _____
4. _____
5. _____

What were your total annual lab purchases?

- \$2,500 or less
- \$2,500 - \$5,000
- \$5,000 - \$10,000
- \$20,000 - \$30,000
- \$30,000 - \$40,000
- \$40,000 - \$50,000
- \$50,000 - \$75,000
- \$75,000 or more

How did you learn about Pounds Labs?

- Colleague
- Trade Show
- Web site
- Camera Store
- Print Advertisement
- Other: _____

Name of person we should contact should there be any questions on an order:

pounds
LABS **MORE THAN A PRINT**

Please Return To:
Pounds Photographic Labs, Inc.
New Account Applications
P.O. Box 141129
Austin, TX 78714-1129

www.poundslabs.com
800 888 9901
Fax 512 835 9703

Certificate of Resale

If the work Pounds Labs will be doing for you is for resale, your business address is within the state of Texas, and you do not want us to charge you sales tax on your orders, we need your sales tax number.

I HEREBY CERTIFY: That I hold Limited Sales Tax Permit No.

_____ (must be 11 digits)*

Issued pursuant to the Limited Sales, Excise and Use Tax Act, and that the personal property described below, or which is shown in the attached order or invoice which is made a part hereof, which I will purchase from **Pounds Photographic Labs** will be resold, rented or leased by me within the geographical limits of the United States of America, its territories and possessions in the form of tangible personal property or attached to the tangible personal property repaired and sold; however, if I make any use of the tangible personal property other than retention, demonstration or display while holding it for sale, lease or rental in the regular course of business, the use shall be taxable to me as of the time when the tangible personal property is first so used, and the sales price of the tangible personal property to me shall be deemed the measure of the tax. Description of the property to be purchased: _____

_____.

Executed this the _____ day of _____, 20__.

Purchaser: _____

Address: _____

Signature: _____

*or, Certificate of Authority number for an out-of-state retailer holding such certificate.